



## Message from the President & CEO

March 31, 2022

First, I want to convey my sincere hope that everyone is well and continues to stay healthy at this time. With \$3.13 million of revenue, 2021 showed modest improvement from the previous year but far below what I believe this Company is capable of generating given both the benefits our technology offers the industry and the new opportunities that exist in the marketplace today. That being said, there were a number of productive developments during the year that I would like to highlight.

We were pleased to announce in the summer that energy exploration veteran Gerry Sheehan joined our Board of Directors. Gerry brings almost 40 years of experience and knowledge working in international oil and gas exploration, development, and production. From the moment he arrived, Gerry has become an integral part of our team, sharing his expertise and industry network while also contributing to the Company's business development efforts. We are definitely happy to have him aboard and are very grateful for that.

On the technology side, NXT received advisory services and funding from the National Research Council of Canada's Industrial Research Assistance Program which was utilized to support the research and development of the SFD® technology for geothermal applications. The Company successfully completed Phase I of the SFD-GT sensor development program and is currently preparing a Phase II submission for NRC's consideration. NXT is actively pursuing SFD-GT business opportunities in Canada and abroad and is currently in discussions with multiple geothermal companies regarding its services. Additionally, the Company was pleased to report that it had received patents from India and Brazil, bringing the total number of countries in which NXT holds patents to 46.

On the hydrocarbon business development side, NXT has had a very busy start to 2022 pursuing a number of strategic opportunities. As commodity prices have rebounded and global economic activity continues to accelerate, we are witnessing an increased level of business development and exploration activity with our customers. SFD® hydrocarbon survey opportunities continue to progress well not only within our core areas of focus in Africa, Asia, and in South America, but elsewhere. This gives me strong confidence that our collective efforts will materialize into future success, both short-term and long-term. NXT's non-intrusive SFD® airborne technology not only increases drilling success rates for our customers but drastically reduces the negative environmental impact of traditional large-scale ground surveys.

Today, we see clear signs of many suspended exploration programs being reactivated. NXT has to seize the opportunities now in front of us. We will remain focussed on contract execution in order to deliver value to our shareholders. On behalf of our Board of Directors and the entire team at NXT, I want to thank all of our shareholders for their continued support.

Best regards,

"/s/ George Liszicasz"

George Liszicasz

President & CEO

NXT Energy Solutions Inc.