

**Energy Solutions** 

**Investor Presentation** April 2025

**FASTER** DISCOVERIES LOWER COSTS REDUCED ENVIRONMENTAL IMPACT

# **Disclaimer and Forward-Looking Statements**

#### **GENERAL ADVISORY**

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This presentation contains certain "forward-looking statements" within the meaning of applicable Canadian securities legislation. The Company includes forward-looking statements to assist readers in understanding the Company's future plans and expectations and the use of such information for other purposes may not be appropriate. All statements and disclosures, other than those of historical fact, which address activities, events, outcomes, results or developments that NXT anticipates or expects may or will occur in the future (in whole or in part) should be considered forward-looking statements. In some cases, forward-looking statements can be identified by terms including, but not limited to, "future", "may", "will", "expect", "anticipate", "believe", "potential", "enable", "plan", "predict", "continue", "continue", "contemplate", "intend" or other comparable terminology. In particular, this presentation contains, among other things, forward-looking statements pertaining to: the timing and extent of potential growth opportunities in new international and geothermal markets, the intentions and spending estimates of explorations companies, including the potential securing of SFD® contracts, new business ventures, and the satisfaction by third-parties of certain necessary conditions related thereto, including obtaining government and regulatory approvals; the ability to successfully complete the SFD® data acquisition in accordance with the terms of the contract; completion of NXT's SFD® technology in identifying, evaluating and exploiting oil and gas reserves. These forward-looking statements are based on a number of assumptions which may prove to be incorrect. Assumptions have been made with respect to the following matters, in addition to any other assumptions (including global commodity prices); the ability to obtain all permits and approvals required; general business, economic and market conditions (including global commodity prices); the ability to obtain insurance to mitigate the risk of default on client

Although we believe that the assumptions underlying these forward-looking statements are reasonable, they may prove to be incorrect, and we cannot assure that actual results will be consistent with these forward-looking statements. These forward-looking statements are based on current expectations and are subject to a wide range of known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Known risks include, but are not limited to: our ability to generate sufficient ongoing cash flow from operations or to raise adequate capital to allow us to grow the business and continue operations; conducting operations in international markets; the emergence of alternative competitive technologies; protection of our intellectual property and rights to our SFD® technology; reliance on a limited number of aircraft; the loss of key personnel; our dependence on a limited number of clients; foreign currency and interest rate fluctuations may affect our financial position; changes in, or in the interpretation of, laws, regulations or policies; volatility in oil and natural gas commodity prices may reduce demand for our services; specialized equipment; geological conditions; flight operation; changes in market competition; generat factors and risks that could cause actual actual actual actual excounds actient relating to risks, see the section titled "Risk Factors" in NXT's current Annual Information Form for the year ended December 31, 2024 and Management and Discussion Analysis for year ended December 31, 2024.

These forward-looking statements are made as of the date of this presentation and are expressly qualified in their entirety by this cautionary statement. Subject to applicable securities laws, the Company does not assume any obligation to update or revise the forward-looking statements contained herein to reflect events or circumstances occurring after the date of this presentation.



# **CURRENT ENERGY INDUSTRY CHALLENGES**

The World's Energy Demand Is Rising Amid Increasingly Challenging Exploration Conditions



#### **RISING COSTS**

Exploration costs per barrel of oil equivalent doubled in 2023 and continue to rise.



### **DECLINING SUCCESS**

Despite higher exploration spending, discovered volumes fell to a record low of 5 billion barrels of oil equivalent.



#### **ENVIRONMENTAL CONCERNS**

On-the-ground exploration activities often result in substantial environmental impacts.





"DESPITE RISING INVESTMENTS, DISCOVERED VOLUMES ARE FALLING TO NEW LOWS...

ESTIMATES SHOW THAT IN THE FIRST HALF OF 2023, EXPLORERS FOUND **42% LOWER** [TOTAL BARREL OF OIL EQUIVALENT] THAN THE FIRST HALF OF 2022."

RYSTAD ENERGY | AUGUST 2023

# OUR SOLUTION: STRESS FIELD DETECTION (SFD®)

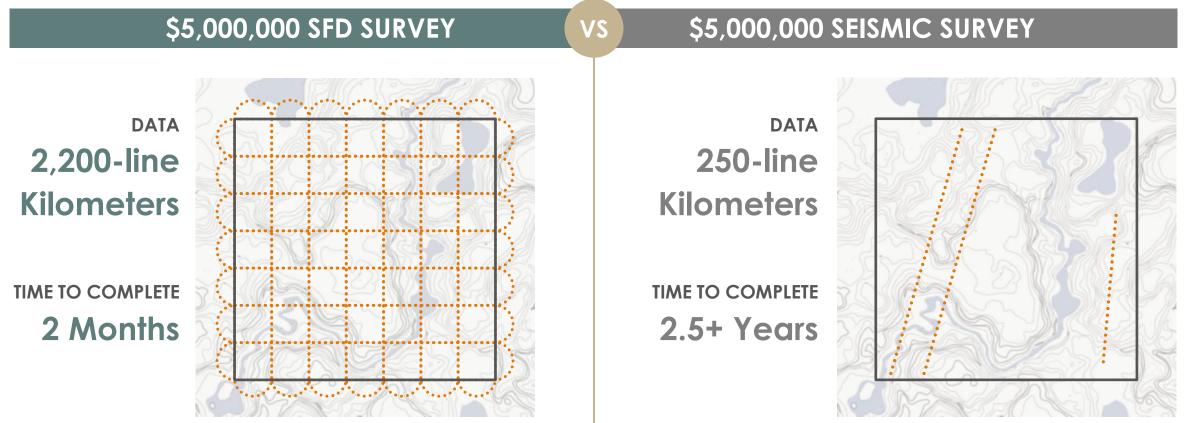
## LOWERING COSTS AND DISCOVERY TIME

- Proprietary, airborne geophysical survey technology developed by NXT.
- Uses gravity-based sensors to identify stress anomalies of high exploration potential.
- Patented in 47 countries.

• Increases exploration success while substantially reducing costs and environmental impacts "Our airborne technology is transforming energy exploration, completing in months what could take seismic years — at up to 90% less cost and with minimal environmental impact."

## UP TO 90% SURVEY COST REDUCTION DONE IN MONTHS, NOT YEARS

Comparison of 10,000 sq km Exploration Block Expenditure vs Seismic

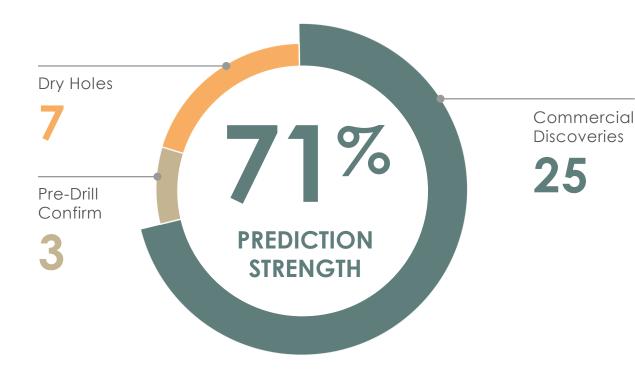


Source: www.netl.doe.gov (Rough Terrain - High Resolution 2D Seismic Cost)



# **MAXIMIZING EXPLORATION SUCCESS**

From 2009 to 2024, **35 wildcat SFD® Recommendations** have been drilled internationally resulting in **25 new commercial discoveries** and only 7 dry holes



This compares to nominal industry exploration standards of:

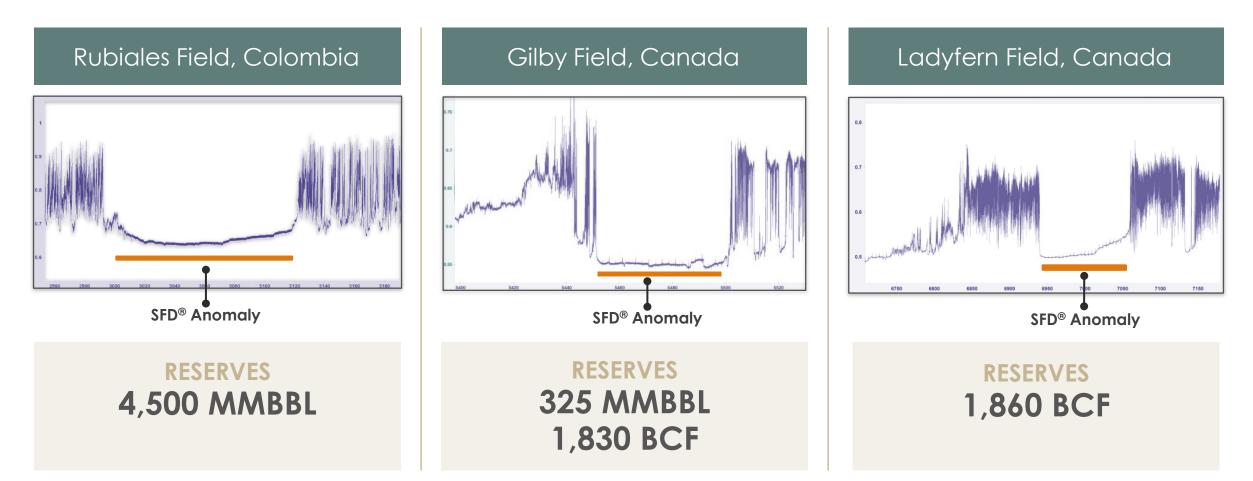


INDUSTRY SUCCESS RATE DEEPWATER OFFSHORE

Source: Frontier Exploration Data from EIA, Westwood Global Energy Group

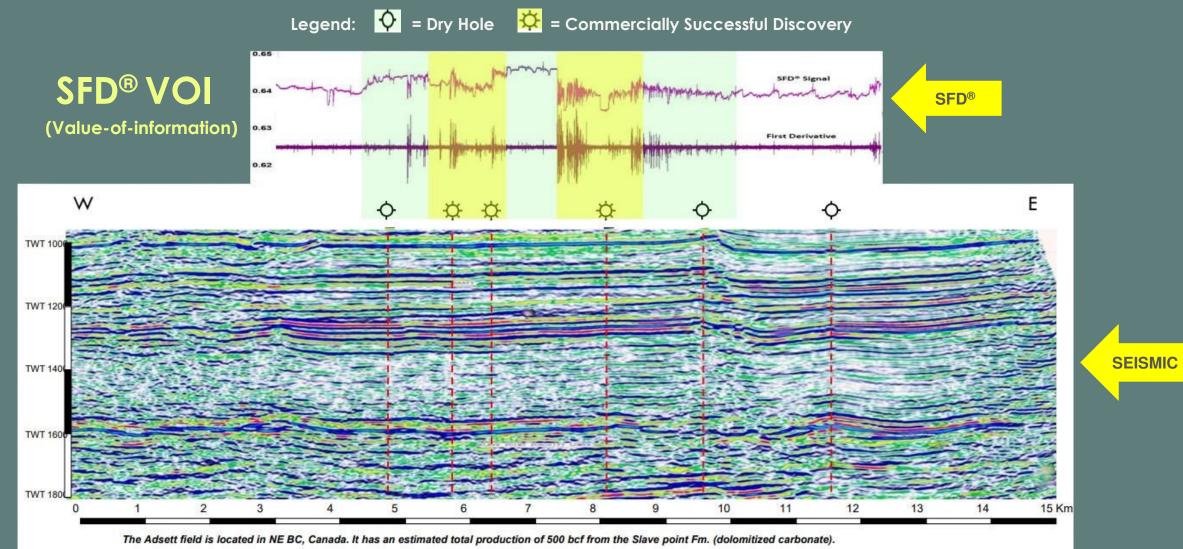


# SAMPLE SFD<sup>®</sup> SIGNAL RESPONSES



SFD<sup>®</sup>: The only tool that identifies trapped fluid at Stage 1 of exploration  $\tilde{x}_{T}$ 

# SFD<sup>®</sup> PLUS SEISMIC A WINNING COMBINATION



N X T

# SELECTED COMPANIES LEVERAGING OUR TECHNOLOGY

**BOLIVIA - NOC** 

PEMEX

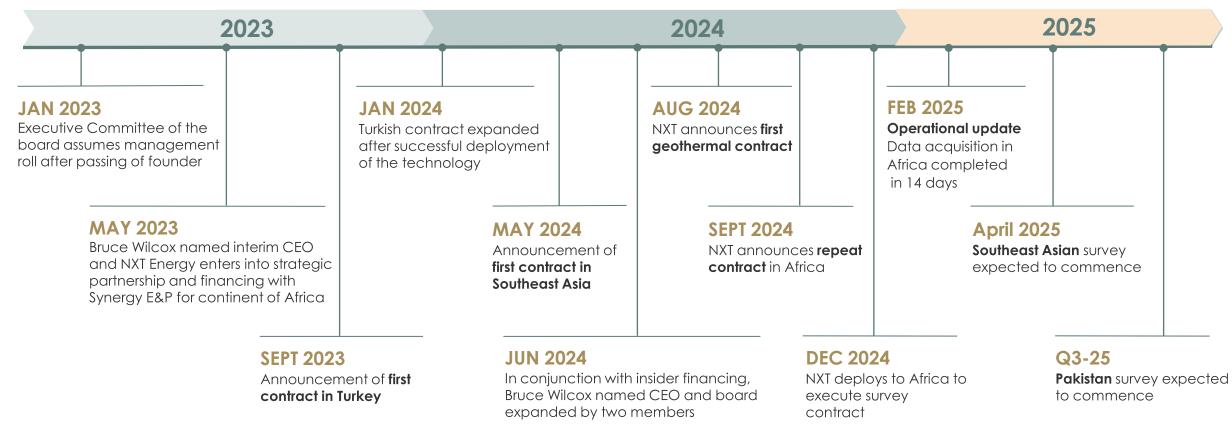
**MEXICO - NOC** 



# **TURNING POINT:**

New Leadership and Key Milestones

#### NXT ENERGY RECENT TIMELINE



## **GROWTH STRATEGY:** FREQUENCY, ADJACENCY, AND REPEATABILITY

## Building Client Base with Regional Successes and Strategic Expansion





# **RESEARCH AND DEVELOPMENT:**

Geothermal Application of the SFD® Technology

## **ADVANCING INTO RENEWABLE ENERGY MARKETS**

Leveraging SFD<sup>®</sup> technology for geothermal exploration.

## SIMILAR SUBSURFACE FEATURES

Identifies crucial factors like porosity, permeability, and cap rock.

## **GOVERNMENT SUPPORT**

Phase-1 of the National Research Council of Canada Industrial Research Assistance Program (IRAP) R&D grant secured for sensor modification and testing.

## **PROVEN REVENUE MODEL**

Initial commercialization through a fee-for-service model.

## GAINING INDUSTRY ACCEPTANCE

First commercial contract signed with Alberta Geothermal Resource Recovery Inc.





# **EXPERIENCED MANAGEMENT TEAM**

Combined Decades of Experience in Energy and Public Markets



## BRUCE G. WILCOX

Chief Executive Officer

Previously CEO Cumberland Associates, LLC New York Based Long/Short Equity Fund



## **EUGENE WOYCHYSHYN**

VP Finance and CFO

Previously Imaging Dynamics, FMC Corporation



## **RASHID TIPPU**

Director of Geoscience, Asia, Africa, MEA

Previously Schlumberger, OMV



XIANG GUI, PH.D. Director of Research & Development Co-Inventor SFD<sup>®</sup>



#### ENRIQUE HUNG

Director of Geoscience, Americas & Europe Previously Chevron, PDVSA



#### MOHAMMAD SAQIB

Head of Interpretation and Operations

#### **NXT ENERGY SOLUTIONS**



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## **KEY TRADING FACTS**



Platts Global Energy Awards

2024 Finalist

N X T

Trading Symbols	TSX:SFD/OTCQB:NSFDF
Corporate Headquarters	Calgary - Alberta, Canada
Stock Price (March 31, 2025)	C\$0.23 / US\$0.165
Outstanding Shares (March 31, 2025)	79.5M
Fully Diluted Shares (March 31, 2025)	118M
Market Cap (March 31, 2025)	C\$18.3M / US\$13.1M
Insider Ownership (March 31, 2025)	30%
FD Insider Ownership (March 31, 2025)	48.3%
52-Week Trading Range	C\$0.09 - C\$0.59 US\$0.042 - US\$0.40
<b>Cash</b> (Dec 31, 2024)	C\$0.73M
<b>Debt</b> Excluding operating leases (Dec 31, 2024)	C\$11.2M
Trailing 12M Revenue (Dec 31, 2024)	C\$0.64M

# SUMMARY

- FAST, CLEAN, CHEAP & ACCURATE
- FREQUENCY, ADJACENCY, REPEATABILITY: NEW BUSINESS DEVELOPMENT PROCESS
- MULTIPLE SURVEY CONTRACTS ACROSS MULTIPLE CONTINENTS EXPECTED TO BE COMPLETED IN 2025
- BEST BACKLOG IN A DECADE

NXT

**Energy Solutions** 

**FASTER** DISCOVERIES

> LOWER COSTS

**REDUCED** ENVIRONMENTAL IMPACT



# **Energy Solutions**

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